



Minutes of the 93rd AGM, Friday 29th March 2019, 19:30 at the Clubhouse

1. Apologies for absence

Mike Baker, Libby Barnard, Richard Barnard, Phil Booth, David Cannell, Linda Cobbold, Myrna Ekeroth, Derek Emms, Fiona Emms, Pauline Hart, Steve Hart, Carol Mitchell, Mike Mitchell, Joe Hunter, Kirsten Morris, Jack Reddish, Anne & Anthony Vickers.

2. Minutes of the 2018 AGM (previously distributed in Spring 2018 Mainsheet)

The minutes of the 2018 AGM were approved by the membership following approval by the General Committee in April 2018.

3. Commodore's Report on the year

The Commodore gave his annual report for the 2018 year and is summarised as follows:

- There has been fantastic sailing weather over the last season but it has been a more difficult year for the GC due to the gap in Rear Commodore role.
- The Commodore expressed his sincere thanks to the following members (in no particular order):
 - Myrna Ekeroth and Carol Newman for all the Rear Commodore related duties that they have undertaken;
 - Marie Scales
 - Lynne Button who has organised the Children's Christmas Party over the last few years, and to Emily Gordon who will take on the organisation of this event next year;
 - All the younger members of the Club who are participating in the Club and enjoying the water and facilities available;
 - The members of the GC – there is a good balance of experienced and newer members on the Committee and plenty of lively discussion and good ideas;
 - The Hon Secretary, Eric Strudwick, who does an outstanding job as Secretary and takes on a number of other duties as well to ensure the smooth running of the Club;
 - The Vice-Commodore/Sailing Secretary, Chris Wood, who has organised fun activities throughout the winter (for e.g. Games Night) and encouraged sailing in the Club
 - The members of the Sailing Committee and all associated sub-groups – Mooring, Boat Users and Lifters, Dinghy Sailors etc.
 - The Hon Treasurers, Nick and Julie-Anne White, who are instrumental in new developments that are taking place in the club both ashore and afloat;
 - Martin and Marilyn Standley for their respective work on the new website and member surveys;
 - Nigel Cook for his work as Membership Secretary;
 - Mick Scales, for his fantastic work on the patio;
 - Richard Mosek for the balcony;
 - The regular safety boat crews and the race starters for their help in ensuring the races that take place are successful events.
 - All the volunteers who participate in Club events and make the Club successful.
- The Commodore expressed his thanks to Brian Sinclair for all the good work he has done for the Club and in particular for the last two years serving as a member of the GC.
- There have been a great variety of events that have taken place over the winter season; it was noted that these activities help to Club in a good financial position.
- Improvements have been made to the Clubhouse and surrounds which have been well received by members, most notably the lighting, patio and balcony.
- The Gunfleet Race, initiated by Bill Kippen and the Wallet Shield Race both took place over the last year and were very well received. It is great that we are engaging with other Clubs in the area.
- Cadets – Matthew Pearson has taken on the role of Cadet Coordinator and the Commodore asks any Club member who is able to lend a hand to Matthew to do so whenever and however possible.

- Steve Hart has been given lifetime membership of the Club following his outstanding efforts with the Cadets over the last decade.
- The Commodore also noted that both the Wivgigs and WCKC have been involved in club activities and facilities.
- The Commodore informed the membership that the Club needs broader support for long-term commitments and acknowledges that some very committed members are giving more than their fair share of support to the Club. Therefore, the GC is asking for more people to help out and volunteer. It was noted that some of the roles in the Club are too onerous and so the GC is trying to break the roles down so alleviate the burden on members.
- The membership watched a 10 minute section of the RYA video which presented trends and challenges for sailing clubs. The Commodore gave a brief back ground to the video highlighting the changes/trends that the RYA has identified:
 - general reduction in volunteering
 - aging membership
 - decline in sailing
 - competition from a variety of other leisure activities.

The Commodore notes that GC generally concur with the RYAs findings and therefore the GC is developing a strategy to address these issues and ensure the Club's future. This strategy led to the survey which was sent to all members at Christmas - 25% of the overall membership responded to the survey, with a far higher percentage of active members responding. The results of the questionnaire were displayed during the AGM for the members to view. The response has been fed back to the GC and, together with information gathered from the RYA, the GC has established a subset of groups to look at the following specific areas:

- Club profile and community Links
- Finance reporting
- Membership profiling
- Water related activities
- Commercial activities
- Club location
- Kindred Clubs.

The intention is to report back next Autumn to the general membership and a specific meeting will be called to address the research. The Commodore and the GC want to assure members that members will be consulted, and any decisions about changes to be made at the Club will not be made without the involvement of the wider membership. Rather, recommendations will be made by the sub-groups to the GC who will then make recommendations to the membership for a decision.

- A member noted that there is currently no Welfare Officer for the Cadets. The Commodore reported that he will temporarily take this on initially and hopes that a volunteer(s) will put themselves forward soon. Concern was expressed about not having a trained Welfare Officer in place when the Cadets begin their training; the Commodore noted this concern and said he would take advice from the RYA on the matter.

4. Report by the Treasurer and Independent Inspector of Accounts

- Copies of the accounts were made available to members via the website and notice board; the Treasurers confirmed that the accounts have been audited.
- In summary, a loss of £1585.00 was made in 2018. This was as a result of a £4K reduction in income followed by a £4K increase in depreciation.
- There has been a slight decline in membership fees over the last year but more concerning is the reduction in lettings and therefore bar takings (commercial takings). This, should it continue, may have an impact on members fees etc. NB: The full statement actually shows as a £6K loss but this is offset by late payments in moorings which boosted the accounts a little.
- 2019: will see a bigger increase in electricity costs and insurance costs (NB – the insurance has increased due to a revaluation of the building). There has also been an increase in spending on last year for repairs and improvements made both at the Clubhouse and at the Old Hard - already this year approximately £1K has been spent on replacement emergency lighting etc.

- Balance Sheet: the Club is still in a sound financial position and has £79,885 in the bank.
- Future forecasting: inflation is at approximately 6.5%, and continued improvements to clubhouse need to be made as well as increased costs for cleaning, heating and insurance. Cost pressures for this year are £4-5K and we need to be aware of this whilst keeping charges to members as competitive as possible. Therefore, the Treasurers and GC feel it would be better to increase lettings from third parties in order to increase money coming into the Club.
- Bar: the team running the bar have done a fantastic job running the bar. Lettings from externals have been down. A member requested to see the members use of the bar separate from the externals use of the bar. It was noted that the financial sub-group was already looking into this separation.
- A member noted the importance of the Bar Manager role and the great work that is being done by those who are currently looking after the bar.

5. Adoption of the accounts

- Ian Hunter proposed adopting the accounts, seconded by Bruce Anderson. The accounts were unanimously adopted by the membership.

Tony Higbee took the chair for the next two items.

6. WSC Officer Nominations

The following nominations for Officer positions have been received:

Post	Nominations	Proposed	Seconded
Commodore	Bernie Hetherington	Brian Sinclair	Jan Sinclair
Vice Commodore	Chris Wood	Nigel Cook	Nick White
Rear Commodore			
Honorary Treasurer	Nick and Julie-Anne White	Matthew Pearson	Sacha Tiller
Honorary Secretary	Eric Strudwick	Jan Sinclair	Julie Hosking
Membership Secretary	Nigel Cook	Nick White	Matthew Pearson
Sailing Secretary	Michael Mitchell	Nick White	Chris Wood

Note: We currently have no nomination for Rear Commodore.

The nominations were taken as a group and approved by the membership.

7. General Committee Member Nominations

The following nominations to act as members of the General Committee Members were received:

Nominee	Proposed by	Seconded by
Daniel Stoker	Michelle Hurd	Jon Scales

The nomination was approved by the membership.

Note: Dudley Lean, Carol Newman, Tia Reddish, Marie Scales, Mick Scales, Marilyn Standley, and Martin Standley were elected to the General Committee in 2018 and have a further year to serve.

8. Motions

8.1 Motion to amend Rule 2 of the Constitution – proposed by Mr M. Mitchell

Old wording

"2. Object: The Club is formed for the encouragement of sailing, and for the association of those who are directly or indirectly interested in such activities."

Revised wording

"2. Object: The Club is formed for the encouragement of sailing, and for the association of those who are directly or indirectly interested in sailing."

The Commodore confirmed that the motion will no longer be discussed as Mr Mitchell had decided not to propose it.

8.2 Motion proposed by Honorary Secretary on behalf of the General Committee

"The Wivenhoe Sailing Club General Committee seeks support from the membership for discussions with Wivgigs to establish a closer relationship between the two clubs. "

The motion was discussed. As a result of the RYA Regional Conference, one of the items the club is looking at is the Wivgigs Group Membership. It is felt that the Wivgigs get a very good deal but that the Club benefits less from the arrangement. Possible arrangements would be to merge the two clubs or for the Wivgigs to pay higher fees etc. Approximately 20% of Wivgig members are full WSC members. One of the things that came out of RYA Conference is that management committees should keep their membership updated with possible changes. This discussion will come back to the membership in the Autumn but the Secretary asked whether the members wished to contribute at this point in time.

The Vice-Commodore outlined the current arrangement with the Wivgigs and requested comments from the members of the Club. A member commented that that the conversation was timely as they noted that the members of these other types of group were often younger and with a greater number of female members, and confirmed that it would be sensible to have a conversation with the Wivgigs. The member further commented that it is important to consider not just the economic benefits but also the social activities that can be generated through closer involvement together. The Vice-Commodore felt it was important that we highlight the benefits/facilities that Wivgigs have use of, many of which the Wivgigs members may not be aware. Another member supported this statement by the Vice-Commodore – it could be very beneficial to the Club to bring Wivgigs into the Club and yet ensure the Wivgigs retain their own identity. A member raised that this is similar to the WOD Association who are all Club members as well as WOD Association members. Another member gave some background to the original negotiations with the Wivgigs, but noted that several years had passed since then and it was not unreasonable to look at the terms of the arrangements, and the fees to be paid, with a view to readdressing the balance. Another member highlighted the importance of the relationship with Wivgigs, but this is a relationship that needs to be built upon – what can we do together? It was suggested that we could refer to the different "groups" in the Club by sections – lifting section, dinghy section, rowing section etc.

The membership approved the motion unanimously. The Vice-Commodore expressed his sincere thanks to the Commodore and the Secretary for all their involvement and hard work in the process so far.

9. Appointment of Independent Inspector of Accounts

The membership confirmed unanimously the re-appointment of Martyn Lewis as the Independent Inspector of Accounts. Proposed: Brian Sinclair, seconded Bruce Anderson.

10. AOB

- The Commodore confirmed that his aim is to provide an open and transparent Club with guidelines that everyone can see and use; the only criteria for these will be fairness and safety.
- The banners on the balcony will be restored soon.
- Members are invited to review the signage in light of the RYA video
- The Vice-Commodore was presented with his own life-saver for the "Jolly Boat" by a member of the Club
- Tim Denham: expressed his thanks to all those who have done such sterling work on the Old Hard hut.

- Following a comment from a member the Secretary confirmed that all members of the WCKC have their own security tags to access the Old hard.

The meeting closed at 21:10.

WIVENHOE SAILING CLUB

ACCOUNTS 2018

1. Profit and Loss Account for year 2018	2,018	2017	2016	2015	2014	2013
	£	£	£	£	£	£
INCOME						
Membership income:						
Subs & joining fees	17,246	18,577	18,810	19,422	15,696	16,123
Sailing income:						
Mooring Fees	9,949	7,286	9,290	9,253	8,053	7,905
Dinghy Storage	2,989	2,964	2,267	3,195	2,649	2,298
Cruiser Hardstanding	4,431	4,231	4,712	4,083	5,272	3,186
Cruiser Lifting Group	1,555	1,430	1,601	1,744	2,152	1,130
Sailing events	-	0	10	-109	-369	-294
Cadet fund donations	116	216	893	1,405	982	1,159
Commercial income:						
Bar	21,083	25,480	26,034	25,979	20,786	24,972
Lettings	5,632	7,385	7,094	6,999	6,662	6,760
Other income:						
Clubhouse Events	2,931	2,679	2,448	4,243	-685	406
Sundry Income/Donations	558	188	495	376	412	597
Bank Interest	633	689	643	781	502	1,050
Total Income	67,123	71,125	74,298	77,371	62,111	65,290
EXPENDITURE						
Premises expenditure:						
Rates/Water	1,545	1,582	4,201	3,989	3,597	3,563
Electricity	5,497	5,151	4,993	4,422	4,303	3,728
Insurance	5,564	4,672	4,181	4,213	4,157	4,105
Cleaning	5,547	5,205	5,166	9,484	8,856	7,909
Repairs/Renewals	8,362	3,060	10,013	3,261	8,162	3,775
Old hard project	3,220	1,124	5,470	0	0	0
Alarm/Security	1,391	2,550	1,242	2,819	1,907	3,031
Phone Print Post Stationery	1,496	1,674	1,832	1,448	1,754	1,831
Sailing operations:						
Moorings	6,683	6,312	6,011	5,946	5,622	5,622

Sundry/Flag Officers' Exps	808	1,277	1,769	748	1,099	902
Tractor/Hoist costs	1,065	1,125	793	1,080	972	785
Boats/Engines	3,863	4,801	3,218	1,694	2,468	2,343
Donations/Subs	550	420	450	475	615	630
Commercial expenditure						
Bar Costs	15,872	18,364	20,493	18,895	14,978	17,427
Other expenditure						
Clubhouse Events	3,581	3,591	3,535	3,834	0	0
Total expenditure before depr'n	65,044	60,908	73,367	62,308	58,491	55,651
	3,664					
Depreciation & Asset Write downs		4,293	2,596	4,383	4,794	5,808
Total costs	68,708	65,201	75,963	66,691	63,284	61,459
NET PROFIT/LOSS (-ve)	-1,585	5,924	-1,665	10,680	-1,174	3,831

2. Balance sheet at 31 December 2018

	2018	2017	2016
Fixed Assets			
Property	750	789	830
Rescue boats including outboards	614	819	1,092
Cadet boats	0	0	231
Furniture and fittings	0	0	128
Lease	16139	16,269	16,400
Tractor	-	0	12
Stair lift	450	671	1,001
Plant and machinery	0	0	45
Tractor shed	5142	5,412	5,697
Crane (hoist)	1258	1,398	1,554
Boat shed	7766	8,175	8,605
Cycle and mast racks	0	0	120
Projector and screen	0	0	120
Canoe and kayak racks	391	522	696
Topaz dinghy rack	0	0	286
New clubhouse furniture	3502	4,592	0
Cooker	1323	-	
Total fixed assets	37,335	38,647	36,817
<i>Depreciation</i>	<i>3,664</i>	<i>4,293</i>	<i>2,596</i>
Current Assets			
Stock			
Bar	3,252	2,879	1,687
Petty cash			
House committee	24	29	87
Cadets	-	609	906
Bar till	299	218	319
Bar cage	240	300	189

Bank & investment	79,855	80,261	78,552
Owed from debtors	1,552	930	2,032
Total Current Assets	85,222	85,226	83,771
Total Assets	122,557	123,873	120,588
Owed to creditors	3,526	2,435	4,995
NET ASSETS	<u>119,031</u>	<u>121,438</u>	<u>115,593</u>
FUNDED BY:			
Profit and loss	-1,585	5,924	-1,665
Reserves	104,521	98,597	100,262
Lottery grant	14,678	14,678	14,678
WOD fund	1,417	2,239	2,319
Total	<u>119,031</u>	<u>121,438</u>	<u>115,593</u>

Note on Depreciation of Assets

Assets are depreciated over 3 to 20 years depending on the type of asset. Generally equipment is depreciated over 3 to 4 years, and buildings over 20 years. The lease on the clubhouse is over 125 years as per the lease. In 2017 a number of assets whose value has dropped below £500 were written down completely. They still remain on the asset register.

3. Notes/management accounts	2018	2017	2016	2015	2014
Bar revenue	21,083	25,480	26,034	25,979	20,786
Gross profits	5,211	7,116	5,541	7,084	5,808
% profit on sales	24.7%	27.9%	21.3%	27.3%	27.9%

Signed on behalf of the General Committee of Wivenhoe Sailing Club:

JA White *NA White*

Julie-Anne White and Nick White
Hon. Treasurers, Wivenhoe Sailing Club

2/3/19

I have examined the records of the Wivenhoe Sailing Club for the year ended 31st December 2018 and confirm the above statements are in accordance therewith.

[Signature]
Martyn Lewis
Independent Examiner

2/3/19

Signed as a true record.....*Bernie Hetherington*.....April 4th 2019